

THE PROFILE OF THE ROMANIAN FOOTBALL MANAGER

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ABSTRACT: *It is an exercise that every professional can use to see what the value of the manager is, "whether or not you're a manager," and the professional football coach without borders, boundaries of countries or cultures-in which we were born and professional culture in which we live and we want to live now and in the future.*

KEY WORDS: *personality profile, football manager, football coach, interpersonal relationships, cooperation.*

JEL CLASSIFICATION: L83.

In order to help those who are, or who intend of becoming or working as a manager (new international format), we need to:

1. Be aware of who we are - in fact - as a manager?
2. What is the value of the manager's own personality?
3. What are our essential qualities?
4. What are our major deficiencies?
5. What qualities, skills and talent we have to prepare ourselves and move into another category of value from national to international!

For this, we presented the personality of a football manager in a personality profile.

- Science in general and especially in football starts when using numbers in our situations working with personality profiles evaluated according to the classical life operated scale : 1-10;
- The profile is simple, and may be used by everyone who wants to know who he really is, being honest to himself;
- As sporting manager – in general and football manager - in special!

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Professional Technical Note

Again, this profile can be modified by each of us with other qualities that the national and even the international practice recommend and which we include as deviations from normal used by employers who want to win at any cost using methods and people who are at the risk limit of freedom and legality.

Before dealing with the presentation of a proper profile, it is necessary to present deviations from normal of the football managers used by the national and international football movement: the coaches, referees, managers, journalists, agents, connecting people, experts in illicit activities, fakes and "professional bombs"!

Profile no. 1: Profile of super – false negative Managers

Born to steal and deceive

Some of the " qualities " of false - manager

No.	Illegal factors of risk and negative personality, the evil demons of a corrupt football	Comments (notes 1-10)
1	It must have been: player, coach, referee, manager, administrator, janitor, or lived among the people of national or international football, etc.	
2	Lies in order to be believed! Unscrupulous social-professional remorse or shame.	
3	Usually they were eliminated from football or other activities for fraud, irregularities, sports hooliganism or social, and moral, in any activity.	
4	Must relate to the referees who he has to know, be like a members of the football family, to convince / bribe and be believed!	
5	Must have connections to coaches, players, referees, club leaders and other managers to be able to conceive bilateral realizations: Bandit sports strategies.	
6	Must have "confidence and the key to the treasury of the employer" for which the sums of money do not matter. He likes corruption, wants victory, want supremacy at all cost!	
7	He must be connected to the Federation, the police, the mayor, the parties, the security, the main sports newspapers everywhere, being known and recognized as the " Man with 10 faces ", the one who shares honour – dirt – bribe!	
8	Charlatan, con man, who is able to sell his life, the team, the coach, the club and even the country to achieve the mission - sports public deception for money!	
9	Accept even go to jail to save the employer, the club, the community, knowing that once out, he will have enough money to live peacefully!	
10	Has all social ills: drink, smokes, has a double and triple life, a man who has a normal personality is a great	

	manager - the mind and works perfectly with the social bandit - sports - moral - ethical facts!	
TOTAL, POINTS!		
	The more broken, dirty, stealing, lying, cheating, denounce, invents possible causes, has a social-sportive sick mind! But our illustrious character is searched in any country, or family division football national and / or international.	

These qualities were presented "qualities of evil of Romanian and international football," to understand that such activities are true, and the world in which we live and every time we ask why we are forced to accept these models of sports Bandit used by clubs and employers to illegally, dishonestly, and fraudulently win)! They all say: if they all do so, why can't I live among the jackals, and I have to, they are all a bunch of social and sporting paraphernalia, "who when we go out – we are in fact out."

Profile no. 2: The profile of the positive national football manager

From the profile of the negative we pass on to the profile of the positive national and international football manager.

**Profile no. 2
The positive profile of the national football manager:**

No.	Personality factors	N 1-10	Date	Technical observations
I.	Visible personality			
1	Civilized appearance, he can be believed, he is charismatic, has an enjoyable presence, "YES"! At first impression, he may be accepted.			
2	Native intelligence, the ability to think logically, expresses variants and can convince in any managerial task. It is honest and positive!			
3	Emotional Intelligence + copes with stressful situations intelligently for both sides in a dispute / relationship, he is a very big help to the team			
II.	Football personalities / professional value			
4	A good general knowledge and culture, a good life perspective, a good education and a good professional culture, modest!			

5	Good - Management interrelations of all stakeholders interested in football performance.			
6	Positive force to help coach for achieving performance in the field!			
III.	Social personality and the influence of national and international manager			
7.	He is a model manager: honest, hardworking, sincere, respects the national and international laws of football, is a cooperative – a winner!			
8.	He is a social model has a family, has a civilized social life and hobbies, is a national and international model. He is a strong character, and he may be confiding in!			
9.	Has prestige that could be considered a positive person who brings services to the sports football movement – the sport, the team, the club, to football !			
Total general points				

Also, we would like you to take an example of manager from the divisional football and consider it as a model please take an example of divisional football manager that you consider in this category managers positive patterns of Romania.

The same procedure is applied:

- Read each quality of the 10 presented;
- Assess in grades from 1 to 10;
- Make and subtract the total of 100 points maximum which is the ideal profile (which actually does not exist in reality)!

If an analysis of any football manager had to be done, it is required to use the following means of knowledge.

But proceed in a practical manner.

As the coach, the referee, the journalist, and the football player, the manager has as well three categories of staff:

1. Genetic personality:
 - If he is born (with talent) for this profession;
 - If he have special qualities of intelligence, educational, managerial, social, of a special quality that can be called "art and science, to live and to work with people"!
 - Is he a man of talks, he is sent to solve a important task and magnetism and force to solve these human obligations, professional, social, sport?
2. Personality professional:
 - Usually, former referees have become managers who by nature to wrong activity and restore mistakes in other situations, an attitude

of duality and usefulness for all. A man and his activity in and out of any business-critical situations, the negotiations, the support causes death, dishonest," A man who lives in stress, stress and resolve stress do"!

- In special cases these people proceed with white gloves, they are people who look clean and take care of things at the limit of legality and Hazard, a person who solves everything positively.
- Football managers generally have "a controversial life" full of questions and one that shows the face of a man with results and prestige of a difficult profession, not fit for everyone.
- To take part in this play, you have to be born, made and perfected by a master, a model, a country, a club, an owner, a wife and friends and enemies and situations often unpleasant!

Social – Sportive Personality

A true manager is like a lawyer who knows better than that who he defends – his client is a model of a man who killed someone. He must find laws, examples, patterns, reasons, causes, situations which prove that “he did so to defend and to save, as in self-defence, killed his in order to escape, therefore in legitimate defence”!

In Italy, France, Germany, England, and especially in Romania, everywhere, managers are the same people” playing with fire “with his psychic power play " on the edge and win or lose , but" are called the business men under the table and off the table, or business that begins and ends on the table under the table”;

The thing is that when a manager loses, a clever one considers it a win:

- With an opposition club (there are the reciprocal bribes, applying the principle of " WIN -WIN " – namely both him and the adversary wins, or vice versa), and life unfolds in mental tension, the threat of loss of direct or indirect, or total and partial freedoms. "It is another mission impossible " it is a" difficult task and very heavy, high-risk occupational freedom or professional death (as it is that of the miners, pilots, ferocious animal trainers at the circus, the guardians of shark farms or crocodiles), the prison guards, etc ... a world that is seemingly quiet, but death (life and liberty) can be put under doubt or even loose "everything"!

Profile no. 3. Personality football manager international

1. Coaches as well as players and managers, in order to become international need a number of other considerations, the minimum required and mandatory for personality especially international football manager:
2. A modern manager is (or it should be) a specialist, a scientist in football, a technically refined man, an illustrious strategist with qualities of which we mention only a few, in the table presented below for profile no. 3.

Profile no. 3
International manager profile

No.	Factors of the international manager profile	Rating & Comments
1	An impeccable presentation, an arbiter of elegance, a man who one can talk to and do business	Commands respect by presenting manners, language, thinking
2	Knowledge of 1 to 5 foreign languages (one gets a 25% of added value in the partnership in football)	It is an intellectual of international football game!
3	Nobody smokes in front of business partners, or people with whom they work;	Controlled outfit, watched and suspected knew it!
4	Does not do drugs not to risk losing life balance!	Any mistake
5	No alcohol abuse, which can bring great harm, and break the professional and prestigious barriers and reduce the chance of credibility!	The great danger is that the alcoholic liquid as you lose all control.
6	No love relationships, mixing with the business, divorces, marriages in each city, country, etc ...	This is another commonly used as bait! No! No!
7	An international reputation for fair play business, which is a card which makes you available on the international market!	Tradition, history, prestige arguments required
8	Friendliness, hospitality, punctuality, management, computerized everything, like a model!	The management model is an international model!
9	A man of prestige and human trust and business. It is sometimes more important than the whole club, him being the mirror of the team, the club, and of the country!	Great achievements of the great clubs are made of high Managers + and / or Coaches
10	A top international professional / good with relations with all opposing teams, coaches, journalists, referees, fans, official football world	International Manager is an ambassador of the country club, federation, football!
	International manager - CONSIDERATIONS: 1. Football - SCIENCE (made by coaches) 2. Football - ART (made by players) 3. Football - BUSINESS (made by managers and coaches);	Therefore, the new form of management integrated in the duties of a coach into the game format intellectual culture sportiness and international fair play!
TOTAL SCORE: 1-10 notes		

A man on who the about players, coaches, and other managers say, YES! Is a real sports man!

A man – a specialist who consider FOOTBALL:

- Science (being able to know the laws of football performance);
- Art (the presentation of ideas, concepts, and propositions using a computer)
- in the end all these qualities

Additionally what makes the manager a man of business, with which you can discuss and consider what is discussed are professional taboos which need to be kept not disclosed to press, opponents, sporting or non-sporting world. It is a specialist!

SPECIAL TECHNICAL NOTES:

- In the world of great performances (big club teams - international) the manager is the head coach or head coach, is also the manager of the entire activities of the club or the national team of football performance!
- Football = Science + psychology = Art + Management = Business! It is a necessity of a new period of activity and performance in history in general and football and the Romanian football should be the same;

The PSYCHOLOGY of the 20th century and the MANAGEMENT of the 21st century are specializations boundaries of national and international football performance in life, business and football!

The 20th century has considered a great the manager to be a psychologist, a man of culture, skills, intelligence, and versatile.

- Who had more knowledge of psychology, was a great psychologist, coach, referee, knowledge achieved superior human behaviour (as it was and still is) and for teachers, educators, trainers modern.

In the 21st century, another professional fad that has come to be called "football coach management of all activities" was born.

- Who knows "Football" + "Psychology" is a specialist and Management = Success!

The conceit of PSYCHOLOGY was one of my interests and I had the opportunity of graduating psycho-sociology college in 2001, which brought me and still brings me today (increased professional, human, life related, satisfactions, helping me understand "what happens in the black box, which everyone wears on their shoulder cautiously and nobody knows accurately what is happening inside. Or know what is happening in health conditions by using legalities, principles, methods, activities, everything to be able to learn " to think , what we say and especially what we do" (Me vs. my students, Me vs. my family, or Me vs. My sports society, social life).

What I really mean is that psychology for the 20th century as well as for the present times is the "mother of subjective sciences" and, in the 21st century, Sports Management" joined as the Father of practical sciences".

And together we have achieved a new formula of life and profession:

1. Football + 2. Psychology + 3. Management = helped me be another man, another specialist, in the boundaries of life sciences:

"To understand, to say and especially to do the right thing;

From what I know, can and want to do".

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